

RICA 2024 Marketing Panel

BOBBY ELLINGTON MANAGER OF SALES - AVIATION, MACHINERY, AND DIMENSIONAL

6/14/2024



Quick Reference Guide Available

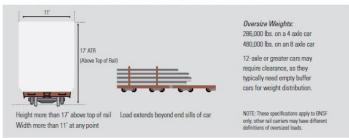


An Overview of Shipping Machinery and Oversized Loads with BNSF

1. MEASURE IT

(At least 8 weeks before shipment)

Determine if your shipment is an oversized load according to BNSF by using the following criteria:



2. PRICE IT

(At least 8 weeks before shipment)

Get a quick pricing quote by logging into the BNSF Customer Portal on BNSF.com and using our pricing tool – Get A Freight Rate.

NOTE: Rates are subject to change based on the clearance route. Please confirm validity of the quoted rate once the route has been approved and be sure to read the shipping conditions to obtain the appropriate price. If you do not have access to the BNSF Customer Portal, click the customer registration link at BNSF.com.

3. CLEAR IT

(At least 8 weeks before shipment)

For shipments that are oversized, your clearance request lets us officially initiate the process to confirm that our infrastructure can handle your load. To submit your clearance request, log into <u>BINSF.com</u>, go to <u>All Web Tools</u>, select <u>Hi-wide Dimensional Clearance Request Form</u>.

We evaluate primary and secondary routes and let you know your best shipping option. You'll also receive a proposal number that you'll need through the rest of the process. Each request includes a \$1,000 fee, which is refundable on all proposals that become actual loads on BNSF, within one year.

NOTE: Clearance requests must be submitted to the originating rail carrier.

To submit your clearance request, you will need to establish your loading and unloading sites, then log in to BNSF.com.

4. SECURE IT

(At least 4 weeks before shipment)

For oversized loads BNSF needs to review your securement plan in order to insure that your cargo is safe across the BNSF network. To submit your securement plan for review email opentoploads@bnsf.com.

5. REQUEST CARS

(2-4 weeks before shipment)

The next step is to request the railcars you'll need. Log into <u>BNSEcom</u> and go to <u>All Web Tools</u>. To request a heavy-duty railcar, select <u>Dimensional Equipment Approval Required Form</u>. You'll need your proposal number and the railcar series or equipment car initial and number. To request a standard machinery flatcar, select the <u>Railcar Equipment Request Form</u>.

NOTE: Availability of railcars is subject to current supply conditions, so please allow 2-4 weeks for delivery.

6. LOAD IT

(2 days before shipment)

Next, you'll need to load and secure your railcar according to the approved securement plan you submitted and the <u>Association of American Railroads (AARI Open Top Loading Rules</u>, Contained within the AAR rules are specific diagrams for loading configurations, as well as the general rules that you must follow. To obtain a copy of the AAR Open Top Loading Rules Manual, call 800-544-RAIL or email pubs@ttic.aar.com.

NOTE: It is the shipper's responsibility to correctly load and secure the load.

7. GET INSPECTED

(2 days before shipment)

All loaded oversized shipments must be approved before the shipment can receive final clearance and be moved. To start this process email high wide@onst.com requesting an inspection and include the date of inspection needed, location, railcaris), and an on-site contact. For shipments with eight or more axles also include inspections@bnsflogistics.com. Upon receipt of request and once personnel resources are scheduled a team member will respond back confirming or providing an alternate inspection date.

NOTE: You should contact BNSF one week before loading and securing your shipment to schedule your inspection and ensure AAR and BNSF compliance.

8. SUBMIT INSTRUCTIONS

(2 days before shipment)

Proper shipping instructions are essential for BNSF to provide the correct transportation services and invoice at the appropriate rate. To submit your shipping instructions, log into BNSEcorn, go to All Web Tools, and select Shipping Instructions. You'll need the appropriate rate authority. For oversized loads, you'll also need your proposal number, and you'll need to select a special handling condition of "Extreme Dimension".

NOTE: You can also submit shipping instructions via EDI, through voice activation by calling 1-888-428-2673, or through the rail industry website www.steelroads.com.

9. SHIP IT!

That's about the size of it. For more information, visit BNSF.com/oversized.

Rate Requests

Military/Government:

Contacte

Customer Support/ Clearance Requests 888-428-2673 high wide@bnsf.com

Web Tools Assistance Please utilize the Message Us feature on the BNSF Customer Portal (must be registered/ logged in to access)

BNSF Customer Support

1-888-428-2673

Taylor Schuff 817-201-3352 taylor.schuff@bnsf.com Aviation/Generators/ Transformers/Machinery/

Wind Energy: Leah Cassidy 817-867-6226 leah.cassidy@bnsf.com Sales Managers Aviation/Generators/Transformers/Machinery: Bobby Ellington

682-402-6826 robert.ellington@brisf.com

Taylor Schuff 817-201-3352 taylor.schuff@bnsf.com

Wind Energy: Stephanie Remigio 817-565-0141 stephanie.remigio@bnsf.com Tie-Down & Securement Scott VanGosen 913-551-4614 OpenTopLoads@bnsf.com scott vangosen@bnsf.com

AAR Open Top Loading Manual 800-544-RAIL https://my.aar.org/otlr

Way Billing Equipment 888-428-2673 888-428-2673







Key BNSF Contacts

Department	Contact	Email	Phone
Sales	Bobby Ellington	Robert.Ellington@bnsf.com	682-402-6826
Rate Requests	Leah Cassidy	Leah.Cassidy@bnsf.com	817-867-6226
Customer Support/ Clearance Requests	High Wide Team	High.wide@bnsf.com	888-428-2673
Tie-Down and Securement	Scott VanGosen	Opentoploads@bnsf.com Scott.VanGosen@bnsf.com	913-551-4614
Team Tracks	Celeste Sanchez	TeamTracks@bnsf.com	817-352-0454



Dimensional Shipments





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