



UNION PACIFIC'S CLEARANCE TEAM

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Ruben D. Lopez

June 12, 2024



Antitrust Guidelines

- There will be no discussion of:
 - Prices, credit terms, or procedures offered to any customer
 - Standardizing, or stabilizing prices among competitors
 - Allocating customers or territories
 - Contract provisions in general, or for particular customers
 - Discussions of pricing strategy or marketing practices
 - Group boycotts or concerted refusals to deal
 - Compensation, benefits, or terms offered to employees or potential employees of any participant
 - Any other subject or topic that would give even the appearance of a discussion of process or other practices of any meeting participant

Team Members and Responsibilities

- **Taylor Parker** – Dimensional Clearance, Wind Clearance and Proposals / Live Loads
- **Mark Peterson** – Dimensional Clearance, Private Locomotives, Wind Clearance and Live Loads plus Heavy Cars
- **Ruben Lopez** – Customer Special Requests, Resource Coordination and Military Support.
- Additional Clearance Structures / Bridges / Signals and Main Line support provided by Engineering Department
- Contact: Clearances@UP.com



Responsibilities and Functions

- Customer Proposals
- Live Loads (Includes Military)
- Wind Portfolio
- Private Locomotives
- Customer Special Trains
- Heavy Cars and Embargo Heavy Cars
- Network Weight Route Restrictions



Backlog and Process Improvements

Current Pipeline

- Active Proposals: 339
- Completed: 245
- Backlog: 94

Process Improvements:

- Visual Stream Mapping Project
 - Eliminating unneeded steps
 - Identifying slow steps leading to faster process times
 - Provided benchmarks

Challenges:

- Employee transition and knowledge transfer

